

## Message Text

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PAGE 01 STATE 009689  
ORIGIN COME-00

INFO OCT-01 AF-08 EUR-12 NEA-10 ISO-00 EB-07 SIG-01 /039 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BIC/OED/MEPD/SMCONGER, DIR.  
COM/BIC/OIM/SMILLER (INFO)  
AF/LWHITE (INFO)

-----151003Z 053184 /13

R 150122Z JAN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY YAOUNDE  
INFO AMEMBASSY LONDON  
AMEMBASSY PARIS  
AMCONSUL DOUALA  
AMEMBASSY LAGOS  
AMEMBASSY ALGIERS

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E.O. 11652: N/A

TAGS: BENC, CM, UK, FR, NI, AG

SUBJECT: MAJOR PROJECT: NATIONAL OIL REFINERY

REF: A) YAOUNDE 0101, B) 75 STATE 205576,  
- C) 75 YAOUNDE 2909

1. APPRECIATE EXCELLENT REPORT REF A. MEPD CONTACTED  
PROCON, WHO, AS EMBASSY WILL RECALL FROM REFS B AND C,  
HAD AGREEMENT AT ONE TIME TO DO FEASIBILITY STUDY ON  
SUBJECT PROJECT. FYI: HISTORY OF PROCON INVOLVEMENT  
RATHER INTERESTING. IN 1975, AFTER LITWIN PULLED OUT  
COMPANY PRESIDENT VISITED CAMEROON AND REACHED AGREEMENT  
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TO PERFORM STUDIES. BEFORE COMPANY WAS ABLE TO PRESENT  
CONTRACT, PROCON FOUND OUT THAT BADGER (UK) WAS REPORTEDLY  
DOING THE JOB. LATER PROCON WAS INVITED BACK TO MAKE  
PRESENTATION, BUT WHEN COMPANY REPS ARRIVED THEY WERE  
NOT PERMITTED TO SEE GURC OFFICIALS. COMPANY WAS AGAIN  
APPROACHED IN FALL OF 1976 TO COOPERATE WITH BADGER UK  
AND ACTUALLY MET WITH GULF OIL IN U.S. IN OCTOBER RE

PROJECT. END FYI.

2. PROCON CONTINUES TO BE INTERESTED IN SUPPLYING ENGINEERING, BUT, GIVEN PICTURE REF A OF PREDOMINANTLY FRENCH CONTROL OF PROJECT, COMPANY DOES NOT FORESEE MUCH OPPORTUNITY TO SUPPLY SERVICES FROM U.S. COMPANY DOES INTEND FOLLOW-UP WITH CFP-TOTAL THROUGH ITS FRENCH SUBSIDIARY PROCO-FRANCE. HOWEVER, IF SIGNIFICANT AMOUNT OF NON-FRENCH FINANCING MADE AVAILABLE COMPANY COULD THEN POSSIBLY INCLUDE U.S. CONTENT.

3. WE GENERALLY AGREE WITH PROCON'S ASSESSMENT THAT POTENTIAL FOR U.S. EXPORTS NOT GOOD AT THIS TIME, AND THEREFORE DO NOT BELIEVE EMBASSY NEED MAKE SPECIAL EFFORT ON THIS PROJECT. HOWEVER, WOULD APPRECIATE EMBASSY'S CONTINUED MONITORING OF DEVELOPMENTS, PARTICULARLY ON FINANCING, FOR ANY CHANGE TO THE ADVANTAGE OF U.S. INTERESTS.

KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
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**Document Number:** 1977STATE009689  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/MEPD/WHAIMES/CF  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Reference:** 77 YAOUNDE 101, 75 STATE 205576  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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